

8 October 2018

MTI Wireless Edge Ltd ("MTI" or the "Group")

Contract Win

MTI Wireless Edge Ltd (AIM: MWE), the technology group focused on comprehensive communication and radio frequency solutions across multiple sectors, is pleased to announce that Mottech Water Solutions Ltd, the Group's subsidiary in the wireless irrigation control solutions ("Mottech"), has secured its first contract in Mozambique. After 10 years of operation in South Africa, Mottech has an established client base in the region and is working on expanding into the commercial farming market via the appointment of service and sales distributors in Mozambique and other countries in Southern Africa. This new contract in Mozambique will be delivered in multiple phases with an initial value contract of 1 million Rand and an expected total value of up to 5 million Rand.

This is the first sale of Mottech's agricultural product range to a farm in Mozambique and the project will serve as a reference for the benefits and cost savings that can be gained from precision farming. The deployed system will automatically and accurately irrigate and fertilize crops by remote control with exactly the right quantities, at exactly the right time, by wirelessly activating specific valves in the fields. This will increase crop yields and quality, while saving on operational costs and labour.

South Africa is increasingly suffering from periodic water shortages (as are most other African countries), creating demand for smart accurate irrigation solutions. The Mottech solution enables farm owners to easily plan water budgets according to advanced agricultural parameters to reduce their water consumption, fertilizer usage and energy costs.

Mozambique has 3.9 million hectares of arable land for agriculture use and this is 97% designated to small farmers and 3% to commercial Farmers (117,000 hectares), which are the perfect potential customers for Mottech's irrigation solutions. This represents an addressable market of over a billion Rand for Mottech.

Launce May, CEO of Mottech South Africa, commented: "Water management is a vital ingredient in Africa's green revolution that aims to turn Africa from a net-importer of agricultural products to a net-exporter. We shall continue to invest in developing our direct sales and distributor networks for both Mottech's water treatment/desalination and purification and Irrigation control and management systems that are required to deliver upon their objective".

After completion of the merger with MTI Computers and Software Services on 20 August 2018, Mottech is one of the Group's four primary operating divisions that also include MTI, MTI Wireless Edge and MTI Summit Electronics.

Details of the merged companies are available on the group's new website: www.mtiwirelessedge.com.

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About MTI Wireless Edge

Headquartered in Israel, MTI is a multi-faceted Group offering comprehensive technology solutions through four core divisions:

Antennas Division

MTI Wireless Edge is a world leader in the design, development and production of high quality, state-of-the-art, and cost effective antenna solutions including Smart Antennas, MIMO Antennas and Dual Polarity Antennas for wireless applications. MTI supplies antennas for both military and commercial markets from 100 KHz to 90 GHz.

Internationally recognized as a producer of commercial off-the-Shelf and custom-developed antenna solutions in a broad frequency range, MTI Wireless Edge addresses both commercial and military applications.

MTI supplies directional and omnidirectional antennas for outdoor and indoor deployments, including smart antennas for WiMAX, Broadband access, public safety, RFID, base stations and terminals for the utility market.

Military applications include a wide range of broadband, tactical and specialized communication antennas, antenna systems and DF arrays installed on numerous airborne, ground and naval, including submarine platforms worldwide.

Aerostat Operation Division

Via its system engineering division, the Group offers design and integration of aerostat operation systems along with the ongoing operation of Platform subsystems, SIGINT, RADAR, communication and observation systems.

Water Control & Management Division

Via its subsidiary, Mottech Water Solutions Ltd (“Mottech”), the Group provides high-end remote control solutions for water and irrigation applications based on Motorola’s IRRInet state-of-the-art control, monitoring and communication technologies.

As Motorola’s global prime-distributor Mottech serves its customers worldwide through its international subsidiaries and a global network of local distributors and representatives. With over 25 years of experience in providing customers with irrigation remote control and management, Mottech solutions ensure constant, reliable and accurate water usage, while reducing operational and maintenance costs. Mottech activities are focused in the market segments of agriculture, water distribution, municipal and commercial landscape as well as wastewater and storm-water reuse.

RF and Microwave Representative and Consultation Division

Via its subsidiary, MTI Summit Electronics Ltd. the group offers representative and expert consultation services specializing in RF and Microwave solutions and applications. It provides its services to international electronics suppliers operating in Israel, Eastern Europe, and Russia.